



Dispel the Myth: Methodologies of success in the open labour market

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Myth or reality?

- How persons with disabilities perceive themselves
 - What companies think



„Deficiency“ or „difference“

- ❑ Compensating **deficiency** to satisfy a certain predefined « norm »

OR

- ❑ Appreciating **difference** as an asset, as uniqueness...



... in the open labour market

Difference and uniqueness as an opportunity for:

- ❑ Innovation
- ❑ Research and development
- ❑ (Social responsibility)



Supported employment as an active mediator: 7 criteria

1. Supported employment is the action of a complementary team;
2. Takes place in a geographically limited labour market;
3. Encompasses all actors engaging in (vocational) training and employment;
4. Establishes partnerships with employers and local organisations;
5. Average annual cost between € 5,000 - € 8,000 (per person / employer in France);
6. Institutional framework of the service has to be secured;
7. Financial plan in close cooperation between local authorities and employers.



Thank you for your attention!

Any questions ? Please contact us :

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